



## CHRIS COWLES

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## New Mexico/ El Paso



Stainless steel systems - harsh & corrosive environments



PVC conduit & fittings – highly corrosive environments



Fiberglass conduit products & accessories



Polyethylene conduit



◆ Electrical products & Engineered solutions



◆ Ground rods, clamps, connectors & accessories



◆ Fiber optic, thermoplastic pedestals & grade level vaults



Cable management solutions



Home systems such as automation, audio, video and intercom



Electrical wiring devices & accessories



Wire and cable management solutions



Floor-based cable management solutions



Customized power feeder systems



◆ Transformer and switchgear products



Residential & commercial fire safety products



Automation signaling technology



Electrical enclosures, wireway & utility cabinets



◆ Galvanized steel & aluminum elbows, couplings & nipples



◆ Steel and aluminum electrical conduit & EMT



◆ Metal framing systems & accessories

## Inside Sales Team

**Sue Fegebank**  
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**Bill Swanson**  
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## NM/ELP Terms & Conditions

Manufacturer	Minimum Billing	Freight Terms Prepaid	Return Policy Percent
Atkore Calbond	\$250	Fittings \$1,000, Conduit \$5,500	Contact AGS
Atkore Calbrite	\$250	Stocked Fittings \$1,000, Conduit, Strut \$5,500	Contact AGS
Atkore FRE Composites	\$500	Fittings \$10,000, Conduit \$35,000	Contact AGS
Atkore HDPE Conduit	\$100	Fittings \$2500, ENT \$35,000	Contact AGS
Channell Corporation	\$250	Contact AGS	Contact AGS
Edwards Signaling	\$0	\$500	20%
Federal Pacific *	\$0	\$1,000	25%
Galvan Electrical *	\$125	Ground Rods & Fittings \$3,500, Connectors \$125	25%
Kidde	\$100	\$1,000	20%
Legrand - Connectrac	\$0	\$2,500	Contact AGS
Legrand - Pass & Seymour	\$200 \$100 - Cornerstone	\$2,000 \$1,000 - Cornerstone	25%
Legrand - PW/Cablofil *	\$0	\$7,000	25% - 35%
Legrand - Power Bus Way	Contact AGS	Contact AGS	Contact AGS
Legrand - Wiremold	\$0	\$1,250, \$5,000 (Custom)	Contact AGS
Picoma Industries *	\$100	\$1750	Contact AGS
Southwire Brands	Contact AGS	Contact AGS	Contact AGS
Unity Manufacturing	\$100	Contact AGS	25%
Western Tube & Conduit *	\$500	10,000 lbs steel/2,000 lbs aluminum conduit	Contact AGS
ZI Strut / Western Tube	\$100	Strut/Threaded Rod, \$5,000, Strut Accessories, \$1,250	Contact AGS