

Latest US Tariff affects NSL price increase effective June 15th.

Dear Agency Partners,

Due to the latest round of increased US tariffs, on Chinese Imported Goods, NSL must pass along this increase to reflect this new reality.

This change will be effective June 15th. The new price guides are included, please notify your respective customers.

We strive to align with market conditions, but this latest tariff increase is based upon the latest political announcement.

If the situation changes, we'll gladly notify you again to reflect the current outcome.

We appreciate your continued support and hope this situation can be resolved shortly.

Regards

Ian Smith, LC IES
VP of Business Development